



One System. One Solution.

Full integration across your entire business.

Contact your local Pegasus Partner:



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NB/04/12





Pegasus
Improving the way you work

**What makes a successful business?
Profitability? Growth? Customer satisfaction?
Employee satisfaction?**

Over the past 30 years, Pegasus has been helping businesses large and small achieve all four of these important key performance indicators. We've designed our innovative software solutions to enhance efficiency, cut costs and add value. We're now a market-leading supplier of integrated business software solutions, supporting over 20,000 companies across the UK and Ireland.

Opera 3
Your business working in unison

Opera 3 encompasses all aspects of your business – eliminating the need to run separate finance, payroll, CRM or service systems.

This total integration delivers endless business benefits. You can share knowledge across departments, enable your teams to work remotely and access key decision-making information quickly and easily.

Complete flexibility

We understand that every business is different, so Opera 3 offers unrivalled flexibility. With functionally rich applications, features, customisation and configuration options you can build a solution that's perfect for your business. And with virtually limitless capacity, Opera 3 is ideal for growing businesses that need more power, more users or more flexibility.

Opera 3 is the ideal solution for a growing company like Rigby & Peller, who need more flexibility and reporting features. This has allowed smarter decision making which will no doubt help our long term strategies"

Amna Ijaz, Financial Controller, Rigby & Peller

The Opera 3 Family
How can it help you?

Financials page 4
Gain a complete overview and analysis of your cashflow – a key tool in profit generation.

Supply Chain Management page 5
Put control of the entire supply chain at your fingertips.

Payroll & HR page 6
Even the most complex payroll functions are made quick and easy and HMRC PAYE Recognition ensures you are always compliant.

CRM and Service & Helpdesk Management page 7
Work smarter, convert prospects into sales, and effectively manage aftersales service and care.

Business Intelligence page 8
Access the information you need, when and where you need it.

Document Management page 9
Store all your important business documents in one location, saving time, money and reduce the risk of losing critical documents.



How can I manage my cashflow effectively?

With Average Debtors Day calculation per customer, Opera 3 helps you manage aged debt, for a realistic revenue forecast.

How can I save time and money and reduce my paper trail?

In Opera 3, Purchase Orders, Invoices, Delivery Notes and Statements can be batch created as PDFs and e-mailed directly from within the system.

Financials

See your business in a new light

Gain control and optimise efficiency with Opera 3. Designed for businesses of every size, this software will become the lifeblood of your business, covering all the financial essentials and empowering you with invaluable reports.

Ledgers

With the Sales, Purchase and Nominal Ledgers, you'll have all the core financial information you need at your fingertips. And, with many key processes automated, you're free to focus on improving cashflow and serving your customers.

Cashbook

Through Cashbook, Opera 3 is able to integrate your cash management with other financial applications, including bank reconciliation.

Costing

This application enables you to track job costs and revenues against budgets – breaking down costs into a variety of categories so you can see where efficiency could be improved.

Multi-Currency

Opera 3 is fluent in handling unlimited currencies, exchange rates per transaction type, and calculating and recording exchange rate differences.

Fixed Assets

Keep track of your assets from acquisition to disposal. So you know the depreciation rates and correct net book value, throughout their life. It also covers all types of assets including lease or hire purchase assets, so you can see where you stand at a glance.

Globally Compatible

Opera 3 is made for today's globalised business world, capable of producing EC Sales Lists (ESL) and Supplementary Declarations (SD) and generating appropriate VAT rate codes for EC sales and purchases.

Supply Chain Management and Stock Control

Make your business a model of efficiency

Respond to demands in seconds. Know your stock availability to the unit. Free your team from time-consuming order fulfilment tasks. Satisfying customer demand is as simple as 1, 2, 3.

Sales Order Processing

Opera 3 does more than generate sales documents, it goes deeper – checking for special price lists, discounts and credit limits. And to speed up the entire process, it offers batch processing of documents with the ability to e-mail all the details and a Repeat Invoice facility to save time and money. There's also an in-built Global Price Changes Utility, so it's easy to maintain pricing information.

Purchase Order Processing

Opera 3 generates all documents for the purchase order process from start to finish. These can be consolidated to create a single document for

progression to purchase order. And because it matches receipts and supplier invoices back to the purchase order, you have control of stock and an audit trail.

Stock Control

Multiple warehouses? Different costing methods? Opera 3 allows you to apply different cost and selling prices with minimum stock and reorder levels for each warehouse. Other features include:

- A stocktake application to help maintain accurate stock levels
- GRN and RTV processing as standard
- The ability to create Quarantine warehouses to hold goods before they are moved into stock

Bill of Materials

Opera 3 provides fast, accurate manufacturing information such as work in progress, assembly structure detail, batch/serial item location and assembly cost reports. Best of all, it caters for both simple and complex assembly structures.



I need a Payroll system that will take the stress out of my payroll processes.

Opera 3 Payroll simplifies your key tasks and has HMRC PAYE Recognition, so you will always have peace of mind.



I want my system to share key information across all departments

Opera 3 CRM integrates fully with Financials and Supply Chain applications and can also be accessed by remote workers.



To retain customers, I need to provide excellent after-sales care.

Opera 3 streamlines your customer contract management, helpdesk functions and communication with staff on the road.

Payroll & HR

Reliable, accurate and always on the ball

Your payroll should be quick, easy, and above all, effortless. So with Opera 3, complicated procedures are simplified and automated. For added peace of mind, Opera 3 Payroll has HMRC PAYE Recognition.

You can use Opera 3 Payroll to submit P14 and P35 returns, in-year forms (P45 (1), P45 (3), P46 and P46 (PEN)), saving you time and costly delays. In fact, Pegasus Opera was the first application to gain HMRC approval for verifying and electronically submitting this information.

Fully scalable

However large your organisation, Opera 3 has the power and flexibility you need. With multi-company capability and fast processing, it can handle the toughest payroll challenges.

Personnel Management

Detailed, accurate and up-to-date information is a key part of running a successful HR team. Opera 3 HR brings everything together including recruitment, retention, training, disciplinary actions, absenteeism, job changes and salary updates.

Customer Relationship Management

The key to customer satisfaction

The success of your business hinges on your ability to win and retain new customers. With CRM you can make the most of every opportunity and manage your ongoing relationships.

New business

Capitalise on your opportunities, capture key information, manage relationships and report on profitability. Opera 3 helps you make sense of the entire sales cycle – from prospect to customer.

Intelligent forecasting and reporting

At a glance reports enable you to see your sales pipeline and its value, broken down by owner, contact, referral method, sales type and area.

Remote access

CRM Remote allows you to manage prospects and customer activities on the move. Your sales team can selectively download data to their laptops, work remotely, then synchronise the updated records with the office via the internet.

Service & Helpdesk Management

Take control of your after-sales process

An effective after-sales process is an essential part of gaining repeat business – and keeping your customers happy.

Together with CRM, our integrated Service & Helpdesk Management solution, helps you track calls and activities throughout the sales lifecycle – from order to delivery to installation and billing to contract maintenance and servicing.

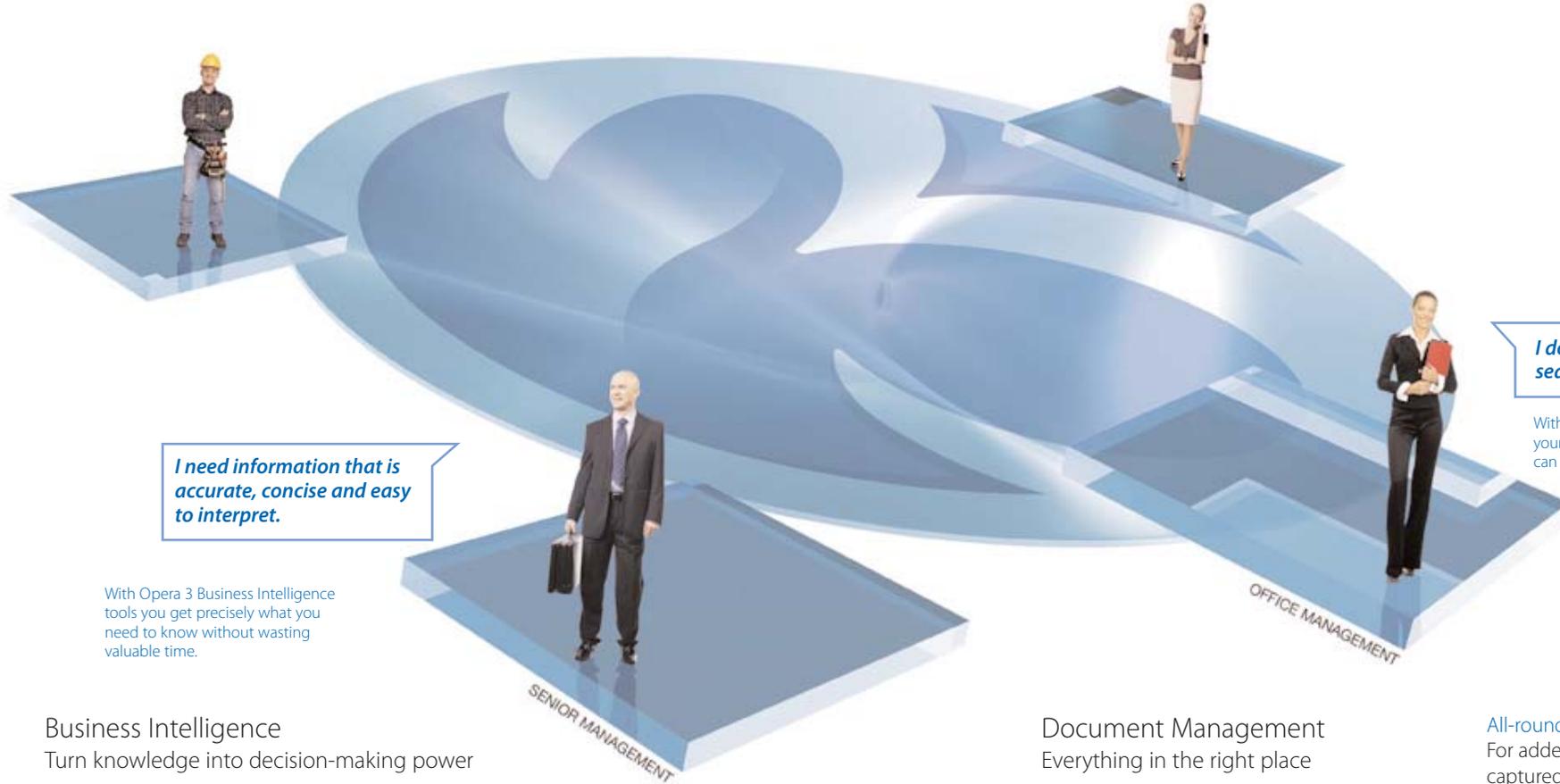
Management made easy

Activities such as planned maintenance and Helpdesk calls can be logged against contracts and equipment, so a full history is compiled and stored for easy access when needed. You'll also benefit from a central site for recording issues such as problems, maintenance and installation.

Keep track of service contracts

Built-in Service Contracts Processing allows you to keep a full record of all agreements – it could cover multiple pieces of equipment and associated calls, visits and activities. And with flexible billing routines it's easy to invoice quickly as and when you choose.





I need information that is accurate, concise and easy to interpret.

With Opera 3 Business Intelligence tools you get precisely what you need to know without wasting valuable time.

I don't want to spend hours searching in the filing cabinet

With Document Management for Opera 3 your documents are stored electronically, and can be accessed as quickly as you need them

Business Intelligence

Turn knowledge into decision-making power

Make informed decisions. Spot new opportunities. And build your business with confidence. Pegasus Dashboards will transform the way you view your business.

Award-winning tools
Pegasus XRL gives you easy access to the information in Opera 3, enabling you to analyse, manipulate and report using an Excel interface. Any reports you create can be saved for future use and will refresh at the click of a button to provide the most up-to-date information.

Information at a glance
Displaying key business information in real time, Pegasus Dashboards give you an easy-to-understand snapshot of your current business status.

Details such as sales performance, stock levels and key performance indicators are presented in graphical charts so you can quickly spot areas of concern and take action immediately.

Instant alerts
With Pegasus Instant Messenger, you'll receive pop-up alerts on your desktop and e-mails updating you with the latest information from Opera 3. You can choose what's included in the messages, who receives them and how often they arrive.



Document Management

Everything in the right place

Document Management captures all your essential business documents and stores them securely and electronically, for instant access. Documents can be indexed at transactional level or at account level, and could be anything relating to your customers, suppliers, employees and stock items such as: purchase orders, invoices, timesheets, contracts, delivery notes or general correspondence. These stored documents can be easily accessed via user-friendly retrieval software.

All-round savings
For added ease of use, documents can be captured and indexed individually, in batches or by barcode. It all helps cut down time spent rifling through filing cabinets, saves physical space on storage and means you're doing your bit for the environment too.

Document Management Desktop
Share the key benefits of Document Management with everyone in the office, at a fraction of the cost. What's more, they don't need to be users of Opera 3.



"Our previous system wasn't able to cope with the size of data files we need to manage our accounts, so we needed to source a new solution. Opera 3's XRL reporting is fantastic. As well as being able to export results easily to Excel, it gives us better management information to help us run the business and maximise profitability."

Deborah Cutting, Management Accountant. Absolute Marketing

Tailored to fit

Every business has its own challenges and needs, so Opera 3 is completely flexible and customisable. It's easy to add functions, features and adapt the design to fit your situation.

This can include anything from fields and form design, right through to full systems that sit within your Pegasus solution and have the same look and feel. You can even extend the functionality of Opera 3 into areas such as e-commerce, EPOS, distribution, car hire and barcode technology. We'll show you how easy it is to make Opera 3 unique to you.

Pegasus Partners

At Pegasus, we believe in offering more than just software. Through our nationwide network of Pegasus Partners we deliver complete solutions covering everything from selecting the right product to customisation, training and day-to-day operational support.

Experts in the field

We have Service Level Agreements with all of our Partners, which means you can be certain they'll have the technical expertise and capacity to support our products. Each one is carefully selected for their knowledge of Pegasus. And, because many also supply hardware, they can offer a complete system solution.



Purchasing Opera 3. It's all about choice.

Pegasus is offering new customers flexibility and choice on how to access Opera 3. Opt for subscription over 1, 2, 3 or 4 years on a term licence with affordable monthly payments and spread the cost. The starting point is a powerful financial solution with reporting capability to efficiently manage your business finances, from only £136 per month.

You can also pay up front and own the software. With our integrated solution, you can enjoy great savings and get the essential applications you need from the start. Or you can pick and choose from our full list of applications and add more users and companies as your business grows.

Transform your business today

To get Opera 3 working for your business contact us:

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